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TO THE MEDIA

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Performance results for the leasing sector in the Federation of BiH in the second quarter of 2012.

Based on the performance indicators of the leasing companies in the Federation of BiH in the first half of 2012, it can be concluded that the leasing sector in the Federation of BiH is experiencing a slight downfall in comparison to the previous year in the segment of the new placements. In some leasing companies difficulties in performance are still present which come out of the collection of the existing receivables which were generated in the previous periods, which caused the increase of the loss provision expenses which on the other hand directly influenced the leasing companies performance. As of 30.06.2012 there were registered a total of 7 leasing companies, which perform the activities in 28 agent offices of which 23 agent offices are located in the Federation of BiH and 5 in Republic Srpska.

The aggregate balance sheet amount of the leasing sector as of 30.06.2012 was 717.350 thousand KM, which is by 6% or 44.369 thousand KM less than in comparison to 31.12.2011.

The total loss of the leasing sector in the first half of 2012 was 7.587 thousand KM. Three companies expressed a negative financial result, while four leasing companies realized profit. The core capital of the leasing companies was 60.288 thousand KM, while the total capital of the sector as of 30.06.2012 is 45.517 thousand KM.

The new placements in regard to the financial and operating leasing in the second quarter of 2012 were 63.623 thousand KM and they refer to 1.811 of activated contracts. In comparison to the same period last year the listed amount of the financing is lower by 14.266 thousand KM or 18%, while the number of the newly concluded contracts smaller by 111 or 6%. In comparison with the realization from the previous quarter 2012, the total financing amount in the second quarter increased by 23.075 thousand KM or 57%.

In the coming period the leasing companies should additionally focus on the examination of the past due receivables, increase of the number of the newly concluded contracts, decrease of the performance expenses and collection of the non-performing placements.

PUBLIC RELATIONS OFFICE